

TOWN OF GREENVILLE  
ORDINANCE NO. 2012-WR-048

**RESOLUTION CONCERNING THE SELECTION OF AN INSURANCE  
CARRIER REPRESENTATIVE FOR THE TOWN OF GREENVILLE  
AND GREENVILLE WATER UTILITY OF GREENVILLE INDIANA  
FROM SEPTEMBER 1<sup>ST</sup>, 2012 THROUGH AUGUST 31<sup>ST</sup>, 2013**

WHEREAS, the Greenville Water Utility Council for the Town of Greenville, Indiana, is the entity for fixing of compensation and benefits for all employees of the Greenville Water Utility pursuant to IC 8-1.5-3-4 and;

WHEREAS, in the interest of providing the Greenville Water Utility and Town of Greenville with quality commercial insurance coverage at the most cost effective premiums. The Greenville Town Council and Greenville Water Utility Council for the Town of Greenville, Indiana requested quotations from ISU Insurance and Investment Group Michael Whalen Agent and Neace Lukens Inc. Rick Zoeller Agent and ;

WHEREAS, This Resolution 2012-WR-048 represents the proposal of ISU Mike Whalen Agent for consideration of passage by the Town of Greenville Water Utility Council and;

WHEREAS, an additional Resolution 2012-WR-047 which represents the proposal of Neace Lukens Inc. Rick Zoeller Agent has been read for consideration of passage prior to a vote on either Resolution;

NOW, THEREFORE, BE IT ORDAINED BY THE WATER UTILITY COUNCIL OF THE TOWN OF GREENVILLE, INDIANA, AS FOLLOWS:

1. Insurance Policies issued by ISU Mike Whalen Agent shall be effective from September 1<sup>st</sup>, 2012 through and to include August 31<sup>st</sup>, 2013.

2. Commercial Package shall include the following;

- Property
- General Liability
- Employee Benefits Liability
- Wrongful Acts Liability
- Law Enforcement Liability
- Auto
- Inland Marine
- Crime
- Umbrella

TOWN OF GREENVILLE  
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3. ISU Mike Whalen Agent shall provide to the Greenville Water Utility Clerk / Treasurer a minimum of 45 to 60 days prior to renewal date premiums renewal notices. The Greenville Water Utility and Town of Greenville shall acquire at least one competitive bid for the same coverage of insurance if a premium increase is indicated for the September 1<sup>st</sup>, 2013 through and to include August 31<sup>st</sup>, 2014. The Greenville Water Utility Clerk / Treasurer shall submit the new bid along with the renewal premiums for the current insurance provider representative to the Greenville Water Utility and Town Council one week prior to the August 2013 Monthly Meeting.

4. See ISU Mike Whalen Agent Proposal dated July 2012 attached.

5. Comparison Chart ISU Insurance Group vs. Neace Lukens

|                    | ISU                | Neace Lukens       |
|--------------------|--------------------|--------------------|
| Commercial Package | \$ 7,694.00        | \$ 11,509.00       |
| Workman Comp.      | <u>\$ 5,922.00</u> | <u>\$ 5,485.00</u> |
| Yearly Total       | \$ 13,616.00       | \$ 16,994.00       |

Difference ISU Premiums \$ 3,378.00 per year less than Neace Lukens

6. The policy break down for cost is as follows

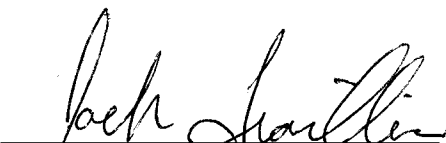
- Water Utility Premium \$ 9,457.71
- Town of Greenville \$ 4,158.29 {see breakdown attached}

7. After Passage of this Resolution the Town of Greenville Clerk / Treasurer shall contact ISU providing them with a copy of this Resolution and requesting an invoicing as outlined in item 6 above in accordance with proposal and e-mail attached.

ADOPTED BY THE TOWN COUNCIL OF GREENVILLE, INDIANA, ON THE 13th DAY OF AUGUST, 2012.

PRESIDENT OF THE TOWN AND  
WATER UTILITY COUNCIL OF  
GREENVILLE, INDIANA

  
TALBOTTE RICHARDSON,

  
JACK TRAVILLIAN,  
CLERK/TREASURER

PREPARED BY: RANDAL JOHNES



**ISU Insurance and Investment Group**

Independently Owned & Operated

Offices Coast to Coast

*Our Knowledge is Your Best Insurance™*

**AN INSURANCE PROPOSAL  
PREPARED FOR:**

**TOWN OF GREENVILLE AND/OR  
GREENVILLE WATER UTILITIES  
P. O. Box 188  
GREENVILLE, IN 47124**

**PRESENTED BY:**

**MIKE WHALEN  
ISU  
INSURANCE AND INVESTMENT GROUP  
301 EAST UTICA ST.  
SELLERSBURG, IN 47172**

**JULY, 2012  
HCC & TRAVELERS**

301 East Utica Street  
Sellersburg, IN 47172

Telephone 812.246.6333  
Fax 812.246.6335

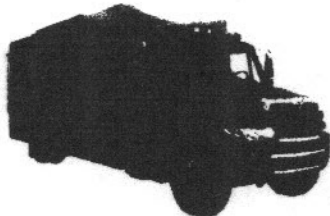
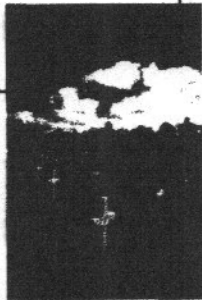
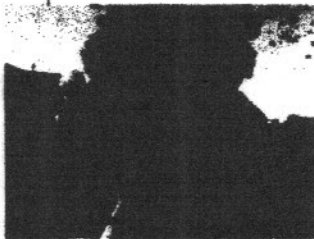
Email [hintoncorby@ins-invest.com](mailto:hintoncorby@ins-invest.com)  
License #2234320



## ***PROPOSAL DISCLOSURE***

This is a proposal (or summary) provided for illustration purposes only; it is not a legal contract. It is provided to facilitate your understanding of your insurance program. Please refer to the actual policies for specific terms, coverage, conditions, limitations and exclusions that will govern the event of a loss. Specimen copies of all policies are available for review prior to the binding of coverage. In assisting you with your insurance needs we have been dependent upon information provided to us by you. If there are other areas that need to be evaluated prior to binding of coverage, please bring them to our attention. Should any of your business operations or exposures to loss change after coverage is bound, it is the customers responsibility to let us know promptly so proper coverage(s) can be discussed.

*Leading the Way for Indiana!*



## HCC Public Risk

Public Entity Insurance  
Proposal for:

## Town of Greenville

Presented by:

Mr. Mike Whalen  
ISU - Insurance and Investment  
301 East Utica Street  
Sellersburg, IN 47172  
Phone: 812-246-6333  
Fax: 812-246-6335

**Burnham&Flower**  
**INSURANCE GROUP**  
*You serve others. We serve you.*

Randall W. Teltoe CPCU, CIC, CRM  
Ph - 317-878-5035  
rteltoe@bfgroup.com

# Burnham & Flower

## INSURANCE GROUP

*You serve others. We serve you.*

### INTRODUCING Burnham & Flower Insurance Group

Homer J. Flower and Duane F. Burnham founded the Burnham & Flower Insurance Group in 1966. The company was established primarily to provide retirement programs to Michigan Township Officials and Employees. Since then Burnham & Flower has evolved from one agency into six separate corporations serving over 2,600 municipalities in Michigan, Ohio, Indiana and Illinois. By our 40<sup>th</sup> anniversary in 2006, we had grown to be one of the largest municipal insurance organizations in the Midwest.

The company provides top-of-the-line products in categories such as Short- and Long-Term Disability, Life, Health, Dental, Vision, Retiree Benefits, Retirement Programs and Services, Property & Liability Insurance and Workers' Compensation, to name a few. What's more, the products BFIG represents are designed to be highly flexible to meet your unique and changing needs.

Burnham & Flower prides itself on providing clients the highest level of customer service and support. Our customers benefit from our experienced, specialized team of insurance professionals looking out for your best interests. This extensive team includes customer service representatives, company representatives and marketing personnel. In addition, we go the extra mile to help educate our customers and provide added support and service in areas such as employee relations, risk management and loss control.

For more information about Burnham & Flower, please contact us at 800.748.0554.

HCC Public Risk Service Providers



**Burnham & Flower Insurance Group**  
Customer Service  
315 S. Kalamazoo Mall  
Kalamazoo, MI 49007  
888.748.7966



**HCC Public Risk**  
Risk Control Administration  
1700 Opdyke Court  
Auburn Hills, Michigan 48326  
800.878.9878



**HCC Public Risk Claim Service, Inc.**  
Claims Administration  
1700 Opdyke Court  
Auburn Hills, Michigan 48326  
800.878.9878  
24 Hour Telephone: 800.225.6561  
[claims@midwestclaims.com](mailto:claims@midwestclaims.com)

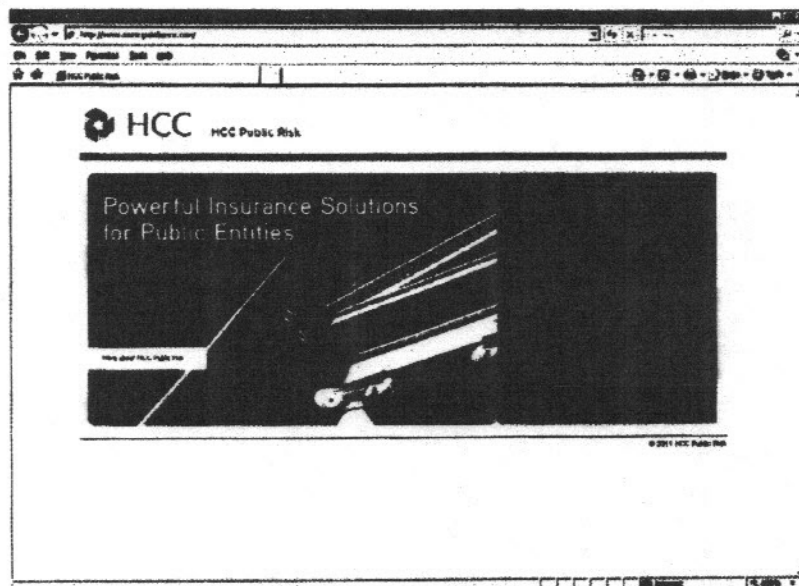
## HCC Public Risk Web Site



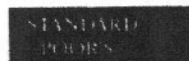
# HCC

Set your home page to **[www.municipalalliance.com](http://www.municipalalliance.com)** to visit The HCC Public Risk web site, available to you 24 hours each day, 7 days each week.

Visit the site to learn about upcoming events such as annual conventions, important meetings and helpful workshops; learn about the board members who represent you; find contact information for all of the municipal coverage professionals who are eager to serve your needs.



HCC maintains some of the highest financial ratings available within the insurance industry:



**AA**  
by Standard & Poor's



**AA**  
by Fitch Ratings



**A+**  
by A.M. Best Company



**HCC**

HCC Public Risk

## **HCC PUBLIC RISK RISK CONTROL SERVICES**

The HCC Public Risk provides a variety of risk control services to its insured public entities throughout Michigan, Ohio, Indiana and Illinois. These services are provided by experienced risk control personnel located in each state who utilize proven risk control techniques and procedures. These techniques and procedures are continuously updated by conferring with HCC Public Risk appointed counsel and Midwest Claims Service, Inc.\* Through these efforts, HCC Public Risk insureds are provided the most up to date information on statutes, case law and claims experience. These efforts are done as a service to HCC Public Risk insureds to help them avoid, reduce and/or transfer potential liability exposures.

Some of the risk control services provided to HCC Public Risk insureds include:

1. Risk Control Profiles;
  2. Risk Control Recommendations;
  3. Special Events and Contract Reviews;
  4. Resource Materials;
  5. Technical Assistance;
  6. Risk Control Seminars.
- **RISK CONTROL PROFILES** – The Risk Control Department has field representatives who visit and survey insured public entities to identify existing and/or potential liability exposures. While at the site, the field representative meets with officials and department heads to discuss and review the operations of the entity. The Risk Control Department field representative will survey and analyze any potential problem areas that exist within the entity. These issues will then be discussed with officials and department heads during the on-site survey.
- **RISK CONTROL RECOMMENDATIONS** – After the information is gathered during the Risk Control survey, letters of recommendation are developed and provided to the entity's officials and department heads. Often included with these recommendations is resource material to help the insured entity implement the recommendation(s). These efforts will help the insured entity manage their liability exposures.

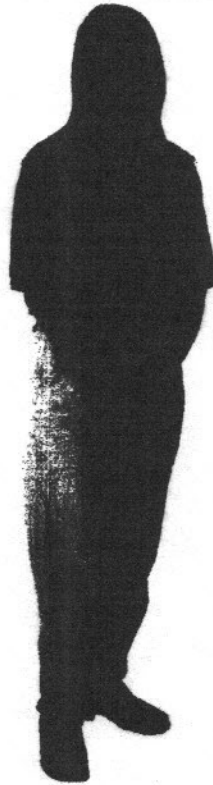
- **SPECIAL EVENTS AND CONTRACT REVIEWS** – The Risk Control Department Representatives will review special event applications along with site plans to help insured entities identify potential liability exposures inherent with these types of events. Recommendations will then be made to help the HCC Public Risk insured manage these exposures. In addition, the Risk Control Department Representatives will review contractual language from a risk control perspective and provide suggestions to help reduce potential liability exposures. These suggestions can then be reviewed by the entity attorney before the contract is signed or revised.
- **RESOURCE MATERIAL** – The Risk Control Department has a large quantity of resource material available to assist public entities in developing sound risk control programs. Specific information is available to assist human resource departments, park and recreation departments, public works departments, emergency medical services, fire departments, jails and police departments. In addition, the department has sample manuals, risk control guidelines and model policies and procedures. The Risk Control Department Representatives continuously update and make available these resources for HCC Public Risk insureds.
- **TECHNICAL ASSISTANCE** – The Risk Control Department Representatives also provide assistance to HCC Public Risk insureds with liability related questions and issues. They are also available to meet with your safety committee to provide guidance and advice. The Risk Control Department Representatives are continuously trained and updated on the latest information that could potentially affect public entities. Their many years of experience, education and training are offered to HCC Public Risk insureds as a valuable service.
- **RISK CONTROL SEMINARS** - The Risk Control Department assists, sponsors and presents seminars to HCC Public Risk insureds. Some topics include:
  1. Sexual Harassment in the Workplace;
  2. Other Forms of Discrimination, including ADA and Whistleblowers;
  3. Law Enforcement Liability;
  4. Governmental Immunity.

Other seminars can be tailored to meet the needs of the public entity.

In conclusion, the HCC Public Risk Risk Control Department Representatives are available to provide risk control advice and guidance at *no additional cost* to HCC Public Risk insureds. If you have any questions in regards to any of the risk control services that are provided, please contact your local HCC Public Risk Risk Control Representative or the HCC Public Risk Risk Control Department.

*\* HCC Public Risk is a subsidiary of HCC Insurance Holdings, Inc. and is the claims administrator for the HCC Public Risk program. Information regarding Midwest and appointed counsel is on their web page at [www.midwestclaims.com](http://www.midwestclaims.com).*

## Our Service Promise



### *We promise...*

- We will promptly respond to your phone calls and emails.
- We will expedite any changes in coverage.
- We have staff on-site with expertise in the following areas:
  - Property & Casualty
  - Workers compensation
  - Bonds
- We will happily review your coverage at any time—we recommend review on an annual basis.
- We have the ability to review contracts or certificates you receive from other entities.
- We are willing and able to meet with you and your team to fully review coverage.

**Burnham&Flower**  
**INSURANCE GROUP**  
*You serve others. We serve you.*



## HCC Public Risk Indiana

Quote Date: July 16, 2012  
Quote for: TOWN OF GREENVILLE  
Policy Term: 09/01/2012 - 09/01/2013  
Payment Plan: Annual  
Company: U.S. Specialty Insurance Company  
Policy #: PKG80710181

### General Liability - Occurrence Form

Subject to \$1,000,000 per Occurrence / \$3,000,000 Aggregate

Subject to \$0 Deductible

Damage to Premises Rented to you \$50,000; Subject to \$0 Deductible

Medical Payments \$10,000

Cemetery Professional - No Coverage

Pesticide or Herbicide - No Coverage

Employee Benefits - Occurrence Form - Subject to \$1,000,000 per Occurrence / \$3,000,000 Aggregate

Subject to \$1,000 Deductible including loss and loss adjustment expenses

Sewer Backup Liability - Included

**Special Events:** Subject to receipt of Special Events Application, Risk Control review and Underwriting approval (Additional Premium may apply)

**Fireworks Liability:** Subject to receipt of Special Events Application, Risk Control review and Underwriting approval prior to binding coverage (Additional Premium will apply)

### Wrongful Acts Liability Including Employment Practices Liability - Occurrence Form

Subject to \$1,000,000 per Occurrence / \$1,000,000 Aggregate

Subject to \$2,500 Deductible including loss and loss adjustment expense

### Law Enforcement Liability - Occurrence Form

Subject to \$1,000,000 per Occurrence / \$1,000,000 Aggregate

Subject to \$2,500 Deductible including loss and loss adjustment expense

### Excess Liability

Coverage applies to General Liability, Employee Benefits, Wrongful Acts, Law Enforcement, and Auto Liability

Excludes Uninsured Motorist and Underinsured Motorist Coverage

Subject to \$1,000,000 per Occurrence / \$1,000,000 Aggregate

Subject to \$10,000 SIR

Employers Legal Liability - No Coverage

### Property

Total Building and Contents Limit

\$1,600,859

90% Coinsurance

Subject to

\$1,000 Deductible

Blanket Basis

Included

Agreed Amount

Included

Building Valuation-per schedule on file with company

Replacement Cost,

Special Form

Included

Accounts Receivable

\$250,000 any one occurrence

Animal Mortality

\$10,000 any one occurrence

Back Up of Sewer or Drains

\$25,000 any one occurrence

Blanket Portable Equipment

\$50,000 any one occurrence



## HCC Public Risk Indiana

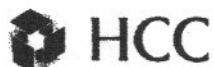
|                                               |                                                                                                                                                                      |
|-----------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Building Ordinance or Law                     | \$250,000 Undamaged portion / or demolition<br>10% of reported values (Increased cost of construction)                                                               |
| Business Income                               | \$100,000 any one occurrence                                                                                                                                         |
| Extra Expense                                 | \$500,000 any one occurrence                                                                                                                                         |
| Communication Towers                          | \$100,000 any one occurrence                                                                                                                                         |
| Debris Removal                                | 25% of direct physical loss or damage to covered property                                                                                                            |
| EDP Coverage                                  | \$250,000 any one occurrence<br>In transit subject to \$10,000 limit<br>Mechanical Breakdown subject to \$10,000 limit                                               |
| Electrical Utility Service Interruption       | \$25,000 any one occurrence                                                                                                                                          |
| Fine Arts                                     | \$25,000 any one occurrence                                                                                                                                          |
| Fire Department Service Charge                | \$5,000 for your liability                                                                                                                                           |
| Fire Equipment Recharge                       | \$5,000 for each separate 12 month period                                                                                                                            |
| Foundations of Machinery                      | \$500,000 any one occurrence                                                                                                                                         |
| Golf Course Greens                            | \$100,000 any one occurrence                                                                                                                                         |
| Ground Maintenance Equipment                  | \$100,000 any one occurrence                                                                                                                                         |
| Inventory or Appraisal                        | \$10,000 any one claim                                                                                                                                               |
| Newly Acquired or Constructed Prop – Bldg     | \$1,000,000 for 180 days at each building                                                                                                                            |
| Newly Acquired or Constructed Prop – Contents | \$250,000 at each building                                                                                                                                           |
| Outdoor Property – Specifically Listed Items  | \$10,000 any one occurrence; Limited Perils                                                                                                                          |
| Outdoor Property – All Other Items            | \$5,000 any one occurrence; Limited Perils                                                                                                                           |
| Personal Effects – Property of Others         | \$1,000 for personal property of any one employee or volunteer<br>\$50,000 any one occurrence<br>\$15,000 any one occurrence for property of others                  |
| Property in Transit                           | \$25,000 any one occurrence                                                                                                                                          |
| Property off Premises                         | \$100,000 any one occurrence                                                                                                                                         |
| Underground Pipes, Flues or Drains            | \$1,000,000                                                                                                                                                          |
| Valuable Papers & Records – Cost to Research  | \$250,000 any one occurrence                                                                                                                                         |
| Earthquake Coverage                           | \$500,000 subject to \$50,000 Deductible                                                                                                                             |
| Flood Coverage                                | \$500,000 subject to \$50,000 Deductible<br>(Any location in the following flood zones is excluded:<br>Flood Zones A, AO, AH, A1-A30, A99, V and V1-V30)<br>Included |
| Equipment & Mechanical Breakdown              |                                                                                                                                                                      |
| Subject to: \$1,000 Deductible                |                                                                                                                                                                      |

### Automobile

Based on 6 vehicles - Schedule on file with Company  
Subject to \$1,000,000 Liability Limit  
**Subject to \$0 Deductible**  
\$1,000,000 Uninsured / Underinsured Motorist coverage limit - Subject to signed UM/UIM form  
Hired and Non Owned Automobile Liability  
Physical Damage per schedule on file with company  
Hired Auto Physical Damage Coverage Limit \$35,000 subject to deductibles per schedule on file with company  
Physical Damage to Volunteers or Employees Personal Auto  
Medical Payments \$5,000

### Inland Marine

**Subject to \$500 Deductible**  
Scheduled Contractors Equipment – Per Schedule on file with company \$7,910  
Valuation - Replacement Cost - per schedule on file  
Miscellaneous Property & Equipment \$7,658



## HCC Public Risk Indiana

|                                                            |                 |
|------------------------------------------------------------|-----------------|
| Valuation - Replacement Cost                               |                 |
| Contractors Equipment Rented From Others less than 90 days | \$0             |
| <b>Total Limit</b>                                         | <b>\$15,568</b> |

### EDP - Limited to coverage provided under Property Extensions

#### Crime

##### **Coverage Form B, C & F; Subject to \$250 Deductible**

|                                                |             |
|------------------------------------------------|-------------|
| B. Forgery or Alteration                       | No Coverage |
| C. Theft, Disappearance and Destruction In/Out | \$5,000     |
| Tax Time Limit                                 | \$5,000     |
| F. Computer Fraud                              | No Coverage |

##### **Coverage Form O & P; Subject to \$250 Deductible**

|                                   |          |
|-----------------------------------|----------|
| O. Employee Dishonesty - Per Loss | \$25,000 |
| Includes Faithful Performance     |          |

**Annual Package Premium:**

**\$7,494**

**\*\*Note: MINE SUBSIDENCE COVERAGE IS AVAILABLE. IF QUOTE IS DESIRED, PLEASE ADVISE.**

**\*\*Note: Mold, Fungi & Bacterial Exclusion Included**

**\*\*Note: All SIR's Include Loss, Loss Adjustment Expense and Supplementary Payments**

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You declined terrorism coverage for the expiring policy period. We have, therefore, not included a quotation for terrorism coverage for the renewal period and your signed declination of terrorism insurance will remain in effect as long as you are insured by this company and until you rescind the declination in writing. If you would like the above quotation to include insurance for terrorism, or if you would like to know more about terrorism coverage options available to you, please advise your agent.

-----

#### Optional Quotes and Premium:

##### **Excess Liability - Increased Limits**

\$2,000,000 Per Occurrence / \$2,000,000 Aggregate

\$3,000,000 Per Occurrence / \$3,000,000 Aggregate

\$4,000,000 Per Occurrence / \$4,000,000 Aggregate

Annual Additional Premium \$500

Annual Additional Premium \$500

Annual Additional Premium \$500

#### Special Conditions:

Signed UM form needed with bind request

**QUOTE GOOD FOR 30 DAYS ONLY ENTIRE QUOTE SUBJECT TO THE TERMS AND CONDITIONS OF THE POLICY.**

## HCC Public Risk

### **Town of Greenville** Indiana **Premium Summary**

|                                    |                 |
|------------------------------------|-----------------|
| <i>General Liability</i>           | <i>Included</i> |
| <i>Employee Benefits Liability</i> | <i>Included</i> |
| <i>Wrongful Acts Liability</i>     | <i>Included</i> |
| <i>Law Enforcement Liability</i>   | <i>Included</i> |
| <i>Umbrella</i>                    | <i>Included</i> |
| <i>Property</i>                    | <i>Included</i> |
| <i>Automobile</i>                  | <i>Included</i> |
| <i>Inland Marine</i>               | <i>Included</i> |
| <i>Crime</i>                       | <i>Included</i> |
| <b>Total Premium:</b>              | <b>\$7,494</b>  |

## **WORKERS COMPENSATION POLICY OUTLINE**

### **COVERAGE**

### **LIMIT**

### **PER**

#### **WORKERS COMPENSATION BENEFITS (A):**

States: IN

#### **EMPLOYERS LIABILITY (B):**

|                           |           |               |
|---------------------------|-----------|---------------|
| Bodily Injury by Accident | \$500,000 | Each Accident |
| Bodily Injury by Disease  | \$500,000 | Policy Limit  |
| Bodily Injury by Disease  | \$500,000 | Each Employee |

#### **EXPERIENCE MODIFICATION:**

Experience Modification Factor .95

#### **ESTIMATED PAYROLLS:**

### **CLASSIFICATION**

### **STATE**

### **CODE**

### **PAYROLLS**

|                           |    |      |            |
|---------------------------|----|------|------------|
| WATERWORKS OPERATION      | IN | 7520 | \$ 150,508 |
| POLICE OFFICERS & DRIVERS | IN | 7720 | \$ 26,000  |
| CLERICAL OFFICE EMPL      | IN | 8810 | \$ 34,840  |

## **PREMIUM COMPARISON**

| <b>COVERAGE</b>                                    | <b>EXPIRING PREMIUM</b> | <b>RENEWAL PREMIUM</b> |
|----------------------------------------------------|-------------------------|------------------------|
| Commercial Package *<br>Current Carrier: HCC       | \$ 8,418                | \$ 7,494               |
| Workers Compensation<br>Current Carrier: Travelers | \$ 5,728                | \$ 5,922               |
| Terrorism – TRIA Coverage                          | \$ 200                  | \$ 200                 |
| Totals                                             | \$14,346                | \$ 13,616              |

- **PACKAGE POLICY INCLUDES THE FOLLOWING COVERAGES:**  
PROPERTY, GENERAL LIABILITY, EMPLOYEE BENEFITS LIABILITY, WRONGFUL ACTS LIABILITY, LAW ENFORCEMENT LIABILITY, AUTO, INLAND MARINE, CRIME AND UMBRELLA.

***FOLLOWING ARE SOME ITEMS YOU ARE NOT INSURED FOR***

- Breach of Security
- Infrastructure
- Pollution
- OSHA
- Cemetery Professional
- Pesticide or Herbicide
- Employers Legal Liability
- Computer Fraud
- Forgery or Alternation

**HCC***Mind over risk***Property Schedule Information**

| Loc.<br># | Bldg<br># | Fac<br>Loc<br># | Address<br>Year Built                                | Building  | Contents  | Mine<br>Subsidence | FAR | POK | CK | BF<br>Code | Bldg<br>within<br>100 ft | Spec Ded |
|-----------|-----------|-----------------|------------------------------------------------------|-----------|-----------|--------------------|-----|-----|----|------------|--------------------------|----------|
| 1         | 1         |                 | 9706 CLARK STREET -<br>TOWN HALL<br>1980             | \$179,145 | \$107,310 | \$0                | R   | 10  | 2  | 100        | No                       | N/A      |
| 2         | 1         |                 | CLARK STREET -<br>STORAGE BLDG<br>1996               | \$50,411  | \$25,249  | \$0                | R   | 16  | 1  | 403        | No                       | N/A      |
| 3         | 1         |                 | 9780 CLARK ST -<br>STANDPIPE/WATER<br>TOWER<br>1963  | \$763,799 | \$0       | \$0                | R   | 14  | 3  | 902        | No                       | N/A      |
| 4         | 1         |                 | FEATHERGILL ROAD,<br>GALENA - WATER<br>TOWER<br>1963 | \$458,279 | \$0       | \$0                | R   | 18  | 3  | 902        | No                       | N/A      |
| 5         | 1         |                 | WIND DANCE FARMS -<br>PUMP STATION<br>1995           | \$8,333   | \$0       | \$0                | R   | 18  | 3  | 901        | No                       | N/A      |
| 6         | 1         |                 | PEKIN ROAD - PUMP<br>STATION<br>2000                 | \$8,333   | \$0       | \$0                | R   | 18  | 3  | 901        | No                       | N/A      |

Client Name: TOWN OF GREENVILLE  
Application #: T003250003008  
Indiana - HCC Public Risk

8/3/2012 8:54:53 AM

Page 16 of 32

**HCC***Mind over risk***Automobile Schedule**

| Veh. # | Cost New | Comprehensive | Collision | Year | Type | Description<br>Vehicle ID Number              |
|--------|----------|---------------|-----------|------|------|-----------------------------------------------|
| 1      | \$10,300 | \$250         | \$500     | 1996 | 11   | JEEP CHEROKEE - POLICE<br>1J4FJ2857TL302585   |
| 4      | \$20,000 | \$250         | \$500     | 2005 | 2    | CHEVROLET COLORADO<br>1GCDT196658217082       |
| 5      | \$20,000 | \$250         | \$500     | 2006 | 2    | CHEVROLET COLORADO<br>1GCDT19686232832        |
| 6      | \$13,000 | \$250         | \$500     | 2004 | 11   | FORD CROWN VICTORIA<br>2FAFP71W24X137732      |
| 7      | \$5,700  | \$250         | \$500     | 2005 | 11   | FORD CROWN VICTORIA<br>2FAFP71W25X14013       |
| 8      | \$31,825 | \$250         | \$500     | 2011 | 2    | CHEVY SILVERADO 3500 4X4<br>1GC3KZCG5BF170391 |

Client Name: TOWN OF GREENVILLE  
Application #: T003250003007  
Indiana - HCC Public Risk

5/22/2012 10:51:07 AM

Page 22 of 32



# HCC

*Mind over risk*

**Vehicle Type Codes, Descriptions & Totals:**

| <b>Vehicle Type &amp; Description:</b> | <b>Total # of Vehicles:</b> | <b>Total New Cost:</b> |
|----------------------------------------|-----------------------------|------------------------|
| 1 - Passenger Cars / ACV               | 0                           | \$0                    |
| 2 - Trucks, Vans / ACV                 | 3                           | \$71,825               |
| 3 - Garbage Trucks / ACV               | 0                           | \$0                    |
| 4 - Rescue Units / RC                  | 0                           | \$0                    |
| 5 - Fire Vehicles / RC                 | 0                           | \$0                    |
| 6 - Parade/Antique / RC                | 0                           | \$0                    |
| 7 - Dump Trucks / ACV                  | 0                           | \$0                    |
| 8 - Rescue Units / ACV                 | 0                           | \$0                    |
| 9 - Fire Vehicles / ACV                | 0                           | \$0                    |
| 10 - Parade/Antique / ACV              | 0                           | \$0                    |
| 11 - Police Cars / ACV                 | 3                           | \$29,000               |
| 12 - Buses / ACV 22 Pass & More        | 0                           | \$0                    |
| 13 - Trailers / ACV                    | 0                           | \$0                    |
| 14 - Motorcycles / ACV                 | 0                           | \$0                    |
| 15 - Police Motorcycles / ACV          | 0                           | \$0                    |
| 16 - Snowmobile / ACV                  | 0                           | \$0                    |
| 20 - Buses / 21 Pass & Less            | 0                           | \$0                    |
| <b>Totals:</b>                         | <b>6</b>                    | <b>\$100,825</b>       |

**Client Name:** TOWN OF GREENVILLE  
**Application #:** T003250003007  
**Indiana - HCC Public Risk**

5/22/2012 10:51:07 AM

Page 23 of 32

**HCC***Mind over risk***Inland Marine Coverage**

| # | Serial Number<br>Dept. | Year: | Make:<br>Type:                 | Model:<br>Actual /<br>Replacement: | Limit:  | Spec<br>Ded: |
|---|------------------------|-------|--------------------------------|------------------------------------|---------|--------------|
| 1 | Streets and Roads      | 2010  | WESTERN<br>Commercial Articles | MVP PLUS SNOW<br>PLOW<br>R         | \$7,910 | \$0          |

|                     |                                                         |                            |                 |
|---------------------|---------------------------------------------------------|----------------------------|-----------------|
| <b>Total Items:</b> | <b>1</b>                                                | <b>Schedule Sub Total:</b> | <b>\$7,910</b>  |
|                     | <b>Miscellaneous Property and Equipment:</b>            | <b>\$7,658</b>             |                 |
|                     | <b>Contractor's Equipment Rented From Others Limit:</b> | <b>\$0</b>                 |                 |
|                     | <b>Aircraft Non Operating Shell Limit:</b>              | <b>\$0</b>                 |                 |
|                     | <b>Sub Total:</b>                                       | <b>\$7,658</b>             |                 |
|                     |                                                         | <b>Total:</b>              | <b>\$15,568</b> |

**Client Name:** TOWN OF GREENVILLE  
**Application #:** T003250003007  
**Indiana - HCC Public Risk**

5/22/2012 10:51:07 AM

Page 25 of 32

**Whalen and Associates Inc.**

ISU Insurance and Investment Group  
301 East Utica Street  
Sellersburg, IN 47172

Invoice

| Date     | Invoice # |
|----------|-----------|
| 8/6/2012 | 624       |

**Bill To**

Town of Greenville  
Attn: Jack Travillian  
P. O. Box 188  
Greenville, IN 47124

|                              |                                                                                                                                                                             | Terms                         |
|------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------|
|                              |                                                                                                                                                                             | Due on receipt                |
| Company                      | Description                                                                                                                                                                 | Amount                        |
| Burnham and Flow...          | Renewal of Municipal Insurance Program<br>Policy # PKG 80510181<br>Effective 09/01/2012 to 09/01/2013<br>U.S. Specialty Insurance Company<br><br>TOWN OF GREENVILLE PREMIUM | 3,330.04                      |
| Thank you for your business. |                                                                                                                                                                             | <b>Balance Due</b> \$3,330.04 |

Please reference invoice number on check when making payment

**Whalen and Associates Inc.**

ISU Insurance and Investment Group  
301 East Utica Street  
Sellersburg, IN 47172

Invoice

| Date     | Invoice # |
|----------|-----------|
| 8/6/2012 | 623       |

**Bill To**

Town of Greenville  
Attn: Jack Travillian  
P. O. Box 188  
Greenville, IN 47124

|                              |                                                                                                                                                                        | Terms                         |
|------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------|
|                              |                                                                                                                                                                        | Due on receipt                |
| Company                      | Description                                                                                                                                                            | Amount                        |
| Burnham and Flow...          | Renewal of Municipal Insurance Program<br>Policy # KG 80510181<br>Effective 9/01/2012 to 09/01/2013<br>U.S. Specialty Insurance Company<br><br>WATER UTILITIES PREMIUM | 4,363.96                      |
| Thank you for your business. |                                                                                                                                                                        | <b>Balance Due</b> \$4,363.96 |

Please reference invoice number on check when making payment

**ISU**

**Insurance and Investment Group**

---

301 East Ullica Street  
Sellersburg, IN 47172

Telephone (812) 246-6333  
Fax (812) 246-6335

**INVOICE**

**8/6/12**

SOLD TO:: Town of Greenville And/Or  
P.O. Box 188  
Greenville, IN 47124

FOR: Workers' Compensation – Policy 6JUB-5585C83-3-12  
Water - \$5,093.75

INSURANCE COMPANY: NCCI with Travelers

PLEASE MAKE CHECK PAYABLE TO TRAVELERS

Thanks,  
Mike Whalen



**Visit our Website!!!!**  
**[www.isu-iig.com](http://www.isu-iig.com)**

# ISU Insurance and Investment Group

---

301 East Utica Street  
Sellersburg, IN 47172

Telephone (812) 246-6333  
Fax (812) 246-6335

## INVOICE

8/6/12

SOLD TO:: Town of Greenville And/Or  
P.O. Box 188  
Greenville, IN 47124

FOR: Workers' Compensation – Policy 6JUB-5585C83-3-12  
Town of Greenville - \$828.25

INSURANCE COMPANY: NCCI with Travelers

PLEASE MAKE CHECK PAYABLE TO TRAVELERS

Thanks,  
Mike Whalen



Visit our Website!!!  
[www.isu-iig.com](http://www.isu-iig.com)

**johnesdrafting**

**From:** "Lisa Knies" <LisaK@isu-iig.com>  
**To:** "johnesdrafting" <johnesdrafting@insightbb.com>  
**Sent:** Monday, August 06, 2012 12:38 PM  
**Attach:** Town of Greenville Revised Pkg Billing.pdf  
**Subject:** Premium Breakdown and Revised Invoices  
 Randall,

For your review, breakdown by town and water. Revised billing for the Package renewal, auto was incorrect, both town and water have 3 vehicles and it is now split down the middle, where it was not on the previous billing. Please let me know if you have questions.

**Total Package Breakdown/Work Comp at the end separate.**

## TOG/GREENVILLE WATER - BILLING BREAKDOWN 2012

| Town          |  |  |          | Water     |  |  |          |
|---------------|--|--|----------|-----------|--|--|----------|
| Gen Liab      |  |  | 248.32   | Gen Liab  |  |  | 906.68   |
| Umbrella      |  |  | 107.50   | Umbrella  |  |  | 392.50   |
| Equipment     |  |  | 0.00     | Equipment |  |  | 100.00   |
| Auto Liab     |  |  | 712.00   | Auto Liab |  |  | 712.00   |
| Auto PD       |  |  | 722.00   | Auto PD   |  |  | 722.00   |
| Property      |  |  | 136.72   | Property  |  |  | 1,382.28 |
| Crime         |  |  | 48.50    | Crime     |  |  | 48.50    |
| E & O         |  |  | 500.00   |           |  |  |          |
| Law           |  |  | 608.00   |           |  |  |          |
| Blanket bonds |  |  | 147.00   |           |  |  |          |
| Terrorism     |  |  | 100.00   | Terrorism |  |  | 100.00   |
|               |  |  |          |           |  |  |          |
| Totals        |  |  | 3,330.04 | Totals    |  |  | 4,363.96 |

### **Individual Lines of Business Breakdown**

## TOG/GREENVILLE WATER - General Liability/Umbrella 2012

Umbrella Premium = \$500.00  
 General Liability Premium = 2,061.00

| Town              |  |  |          | Water             |  |  |          |
|-------------------|--|--|----------|-------------------|--|--|----------|
| Umbrella          |  |  | 392.50   | Umbrella          |  |  | 107.50   |
| General Liability |  |  | 248.32   | General Liability |  |  | 906.68   |
| E & O             |  |  | 500.00   |                   |  |  |          |
| Law               |  |  | 608.00   |                   |  |  |          |
|                   |  |  |          |                   |  |  |          |
| Totals            |  |  | 1,748.82 | Totals            |  |  | 1,014.18 |

## TOG/GREENVILLE WATER - Property 2012

| Town     |  |  |        | Water    |  |  |          |
|----------|--|--|--------|----------|--|--|----------|
| Property |  |  | 136.72 | Property |  |  | 1,382.28 |

8/6/2012

|        |  |  |        |        |  |  |          |
|--------|--|--|--------|--------|--|--|----------|
| Totals |  |  | 136.72 | Totals |  |  | 1,382.28 |
|--------|--|--|--------|--------|--|--|----------|

## TOG/GREENVILLE WATER - Auto Liability 2012

| Town       |  |  |        | Water      |  |  |        |
|------------|--|--|--------|------------|--|--|--------|
| 3 vehicles |  |  |        | 3 vehicles |  |  |        |
| X 237.33   |  |  |        | X 237.33   |  |  |        |
|            |  |  |        |            |  |  |        |
| Totals     |  |  | 712.00 | Totals     |  |  | 712.00 |

## TOG/GREENVILLE WATER - Auto Physical Damage 2012

| Town                      |  |  |        | Water                          |  |  |        |
|---------------------------|--|--|--------|--------------------------------|--|--|--------|
| 1996 Jeep Cherokee #2585  |  |  |        | 2005 Chevrolet Colorado #7082  |  |  |        |
| 2011 Ford Crown Vic #7732 |  |  |        | 2006 Chevrolet Colorado #2832  |  |  |        |
| 2011 Ford Crown Vic #4013 |  |  |        | 2011 Chevrolet Silverado #0391 |  |  |        |
|                           |  |  |        |                                |  |  |        |
| Totals                    |  |  | 722.00 | Totals                         |  |  | 722.00 |

## TOG/GREENVILLE WATER - Work Comp 2012

|                                 |  |          |
|---------------------------------|--|----------|
| Waterworks Operations & Drivers |  | 4,350.00 |
| Police Officers & Drivers       |  | 697.00   |
| Clerical                        |  | 70.00    |
|                                 |  | 5,117.00 |
|                                 |  |          |
| <u>Estimated Premium</u>        |  | 5,117.00 |
| 1.70% Empl Liab                 |  | 87.00    |
| Increased Limits                |  | 13.00    |
| Experience Mod                  |  | -261.00  |
| Assigned Risk                   |  | 614.00   |
| Expense Constant                |  | 250.00   |
| Terrorism                       |  | 63.00    |
| Second Injury Fund              |  | 39.00    |
|                                 |  |          |
| <u>Shared Premium for Above</u> |  | 805.00   |
|                                 |  |          |
| Totals                          |  | 5,922.00 |

**Water 85%**  
 \$5,093.75

**Town 15%**  
 \$828.25

Calculated 85%/15%

**Town \$828.25**  
**Water \$5,093.75**

Thank You,  
***Lisa Knies***